

# Manufacturing Support in Massachusetts

## The Full – Turnkey State

Massachusetts is striving to be the most complete, connected, and fastest ecosystem for applying advanced technology to commercialize products from innovation through production.

## Navigators

Need support for your manufacturing business but you are not sure where to start? Contact our navigators to get you started!

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## Programs to Support Manufacturers

### Workforce

#### Workforce Training Fund

Receive a grant to train your current and newly hired Massachusetts employees, up to \$250,000 per year. [workforcetrainingfund.org](http://workforcetrainingfund.org)

#### On the Job Training

Provides companies an opportunity to hire new employees for a training period – usually up to six months – during which the program will subsidize up to 50% of the employees' wages.

[www.mass.gov/lwd/employment-services/business-training-support/ojt](http://www.mass.gov/lwd/employment-services/business-training-support/ojt)

#### Apprenticeship Programs

Provides employers with a chance to bring on talented, dedicated individuals who are committed to gaining the skills and experience that will make them a valuable asset to the company.

[www.mass.gov/lwd/labor-standards/das/employers/](http://www.mass.gov/lwd/labor-standards/das/employers/)

#### Hiring Incentive

The Hiring Incentive Training Grant Program assists companies in paying for new trainees who are Massachusetts citizens and who have been unemployed for six months or more.

[www.mass.gov/lwd/employment-services/business-training-support/wtftp/hitg](http://www.mass.gov/lwd/employment-services/business-training-support/wtftp/hitg)

#### Find Employees

Looking for new, well-qualified employees? Career Centers can assist your company with the recruiting, screening, and training of new staff.

[www.mass.gov/lwd/employment-services/one-stop-career-centers](http://www.mass.gov/lwd/employment-services/one-stop-career-centers)

#### Safety Grant Program

The Safety Grant Program promotes safe and healthy conditions in the workplace through training, education, and other preventative programs via grants.

[www.mass.gov/lwd/workers-compensation/safety/grant-program](http://www.mass.gov/lwd/workers-compensation/safety/grant-program)

#### Safety Consultations

Worker safety is a top priority on the job. The Department of Labor Standards offers free, on-site consultations to businesses to help them recognize and control potential safety and health hazards.

[www.mass.gov/lwd/labor-standards/on-site-consultation-program](http://www.mass.gov/lwd/labor-standards/on-site-consultation-program)

#### Rapid Response Team

The Rapid Response team provides businesses with free assistance in finding alternatives to layoffs and by providing re-employment services for impacted workers.

[www.mass.gov/lwd/employment-services/business-services/rapid-response](http://www.mass.gov/lwd/employment-services/business-services/rapid-response)

## Business Support

### Manufacturing Extension Partnership

The MassMEP transforms companies through its sustainable approach, supportive relationships, and singular focus on Massachusetts next generation manufacturers. [www.massmep.org](http://www.massmep.org)

### Small Business Development Center

Massachusetts wants to help businesses. Take advantage of our free support services, including low-cost, high-quality education and free one-on-one counseling sessions. [www.msbdc.org](http://www.msbdc.org)

### Mass Save

Provide a wide range of services, incentives, trainings, and information promoting energy efficiency that help residents and businesses manage energy use and related costs.

[www.masssave.com](http://www.masssave.com)

## Finance

### Equipment Loans

Learn about fixed rate financing on loans up to \$2 million for companies in need of equipment.

[www.massdevelopment.com/financing/loans-guarantees/equipment-loans](http://www.massdevelopment.com/financing/loans-guarantees/equipment-loans)

### Working Capital Loans

Formed in 2010, the Massachusetts Growth Capital Corporation is designed to give small businesses greater access to capital from lines of credit, contract and purchase order financing, and more.

[www.massgcc.com](http://www.massgcc.com)

### Green Loan Program

Bridges the gap between the initial costs of energy efficiency projects and the rebates or subsidies provided by other programs. Loans are available in the amounts of \$50,000 to \$500,000.

[www.massdevelopment.com/financing/loans-guarantees/green-loan-program](http://www.massdevelopment.com/financing/loans-guarantees/green-loan-program)

## Site Selection

### MassEcon

Whether you're looking for a site for the first time or are in the process of relocating, our MassEcon resource can help you find, purchase, and move to a new location quickly and efficiently. [massecon.com](http://massecon.com)

## Tax Credits

### Economic Development Incentive

**Program** Participating companies may receive state and local tax incentives in exchange for full-time job creation, manufacturing job retention, and private investment commitments.

[www.mass.gov/mobd](http://www.mass.gov/mobd)

### Research & Development Tax Credit

Offers a tax incentive for research and development investment for both manufacturers and R&D companies.

[www.mass.gov/hed/business/incentives/r-and-d-tax-credit](http://www.mass.gov/hed/business/incentives/r-and-d-tax-credit)

### Investment Tax Credit

Offers a 3% credit for qualifying businesses against their Massachusetts corporate excise tax. The credit is to be used for the purchase and lease of qualified tangible property used doing business.

[www.mass.gov/hed/business/incentives/investment-tax-credit](http://www.mass.gov/hed/business/incentives/investment-tax-credit)

### Single Sales Factor

The Single Sales Factor adds to the attractive tax environment for manufacturers in Massachusetts.

[www.mass.gov/hed/business/incentives/single-sales-factor.html](http://www.mass.gov/hed/business/incentives/single-sales-factor.html)

## Exports

### Massachusetts Exports Center

Does your business export goods or services outside of the U.S.? The Export Center can help with everything from export-specific counseling to market analysis. [www.mass.gov/export](http://www.mass.gov/export)

### Exporter Loans

If you export or anticipate exporting your products or services internationally, programs - loans, guarantees, credit insurance, etc. - that can help.

[www.massdevelopment.com/financing/specialty-loan-programs/exporter-financing](http://www.massdevelopment.com/financing/specialty-loan-programs/exporter-financing)

### STEP Grants

Helps offset international business development and related marketing costs for small businesses.

[www.mass.gov/hed/economic/eohed/moiti/exporting/step-program](http://www.mass.gov/hed/economic/eohed/moiti/exporting/step-program)